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# Post-Show Report

10-12 December 2024

Riyadh Front Exhibition & Convention Center, Saudi Arabia

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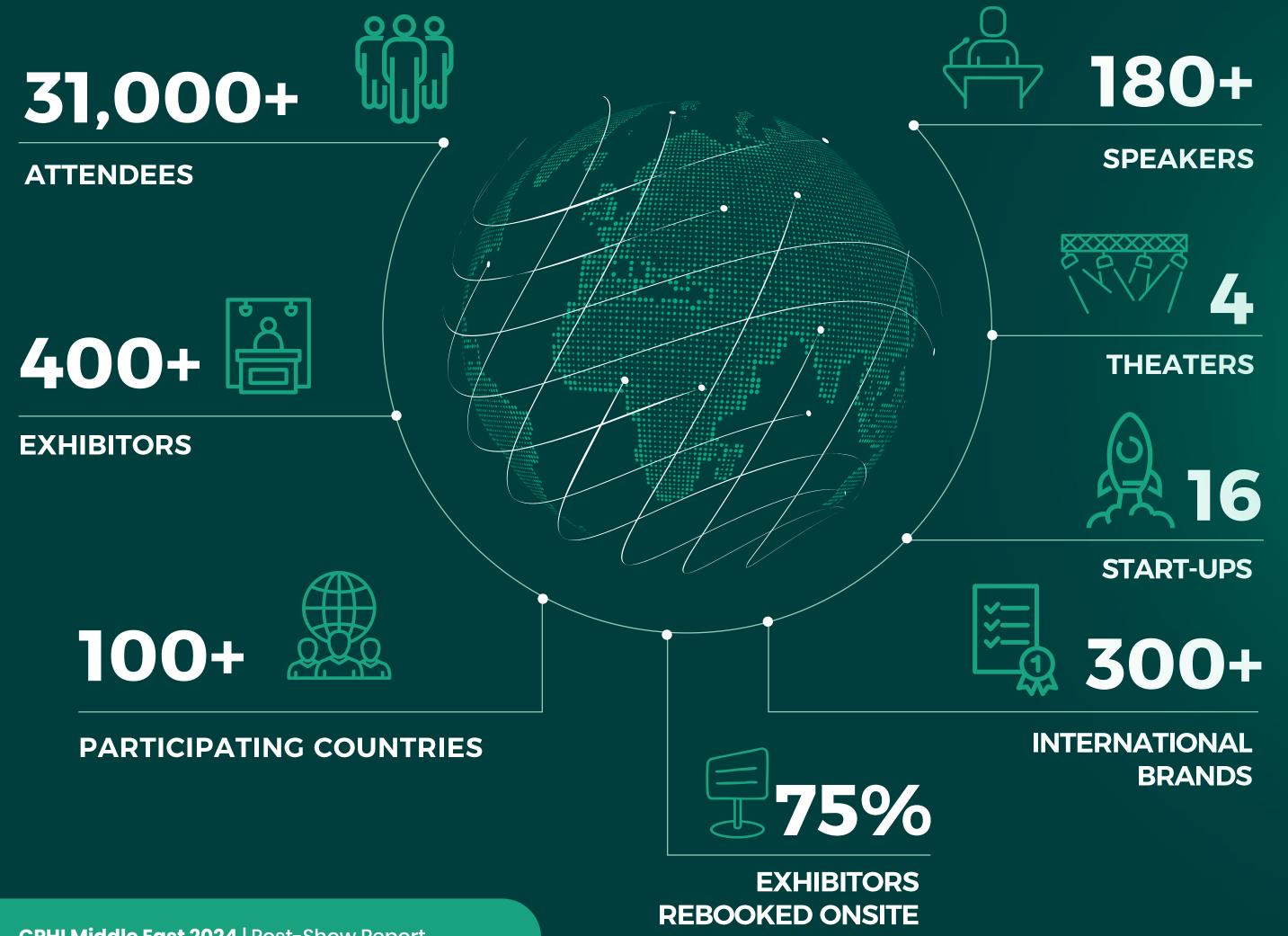


Based on

signatues

# World's Largest Debut Pharma Event in History

Show In Numbers





# Supporting Saudi Leadership's Vision on Driving Pharma Progress



Fahad AlJalajel • 2nd Minister of Health | Strategy, Leadership

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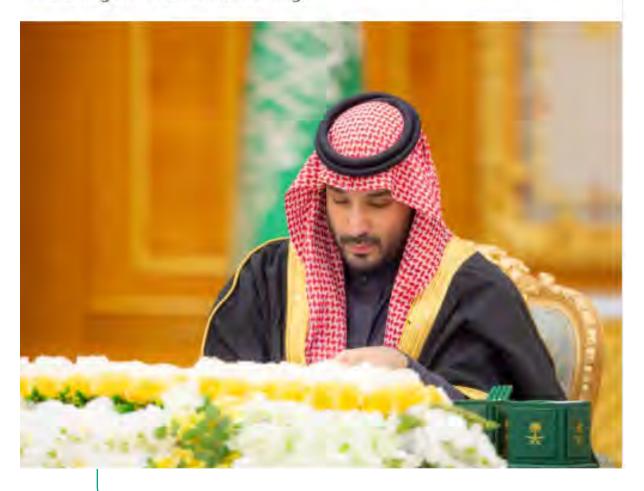
With the support of sa the wise leadership, the leadership is Saudi

#الوزراء praised the agreements and releases of more than (10) billion riyals included in the CPHI International Pharmaceutical Exhibition held in Riyadh to localize gene therapies and support the production of biopharmaceuticals and vaccines in a way that enhances the Kingdom's global leadership in health innovation.

Innovation in the field of pharmaceutical industries comes at the forefront of the Kingdom's goals to enhance the health of the individual and society, in order to achieve the goals of the #2030\_وقية\_السعودية and the health sector transformation program and access to leadership in the field of biotechnology.

#### https://lnkd.in/d3dsUGc3

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Fahad AlJalajel • 2nd Minister of Health | Strategy, Leadership

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بدعم القيادة الرشيدة؛ الريادة سعودية SA

إشادة #مجلس\_الوزراء بما اشتمل عليه المعرض الدوائي العالمي CPHI الذي عُقد بالرياض، من اتفاقيات وإطلاقات تجاوز ( 10 ) مليارات ريال لتوطين العلاجات الجينية ودعم إنتاج الأدوية الحيوية واللقاحات بما يعزز ريادة المملكة عالمياً في الابتكار الصحي؛ يجسد رؤية القيادة الرشيدة -حفظها الله- لتأكيد مكانة المملكة ودورها القيادي الرائد في تعزيز الصحة العالمية وجودة الحياة وصناعة مستقبل مشرق للعالم.

يأتي الابتكار في مجال الصناعات الدوائية في طليعة أهداف المملكة لتعزيز صحة الفرد والمجتمع، تحقيقاً لمستهدفات **#رؤية\_السعودية\_2030** و برنامج تحول القطاع الصحي والوصول للريادة في مجال التقنية الحيوية.

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# A Special Thanks To Our Partners And Sponsors

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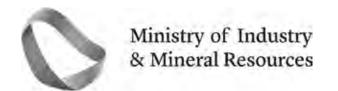


#### PARTICIPATING GOVERNMENT MINISTRIES AND ENTITIES











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# Supercharging Business Growth: Global Partnerships worth US \$2.7 bn Signed



































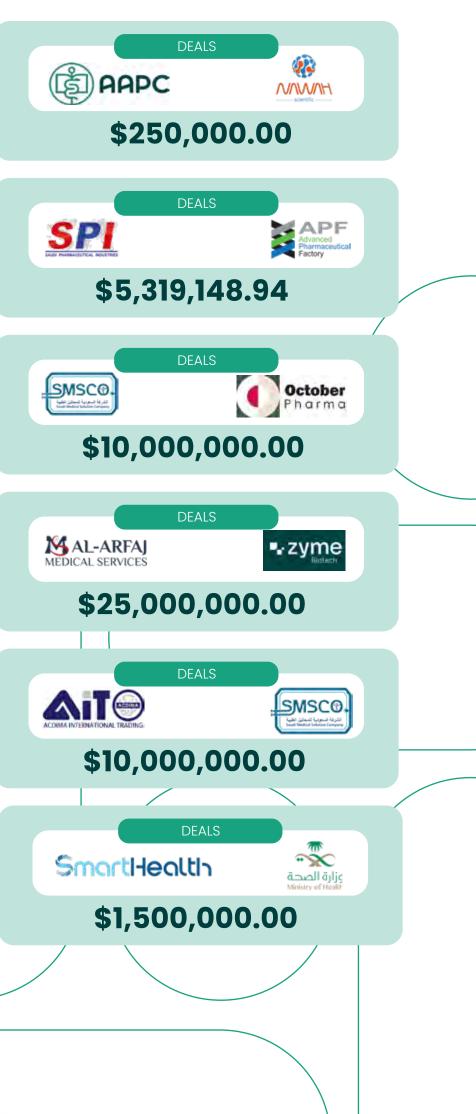


# The Year's Most Powerful Pharma Deals Happened Here

\$5,000,000.00



\$1,500,000.00



\$400,000.00

\$10,000,000.00

# Relive The Action: Best of Show Highlights





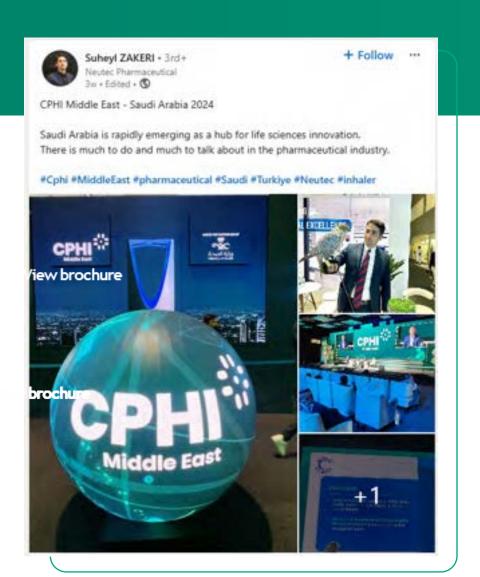




# Sparking Buzz Across Worldwide Pharma Communities













# Fast moving business connections

# Statistics from the mobile app usage and lead capture



# Visitor insights: More pharma professionals, business and government leaders than other pharma events in the region

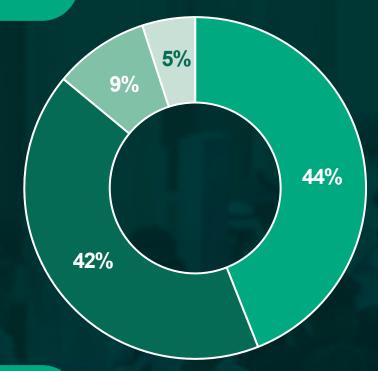


44% CEO/Chairman/VP/Director

**42%** Management

9% Non-Management

**5%** Others



#### **Top Featured Attendee Countries**



**International Attendees** 

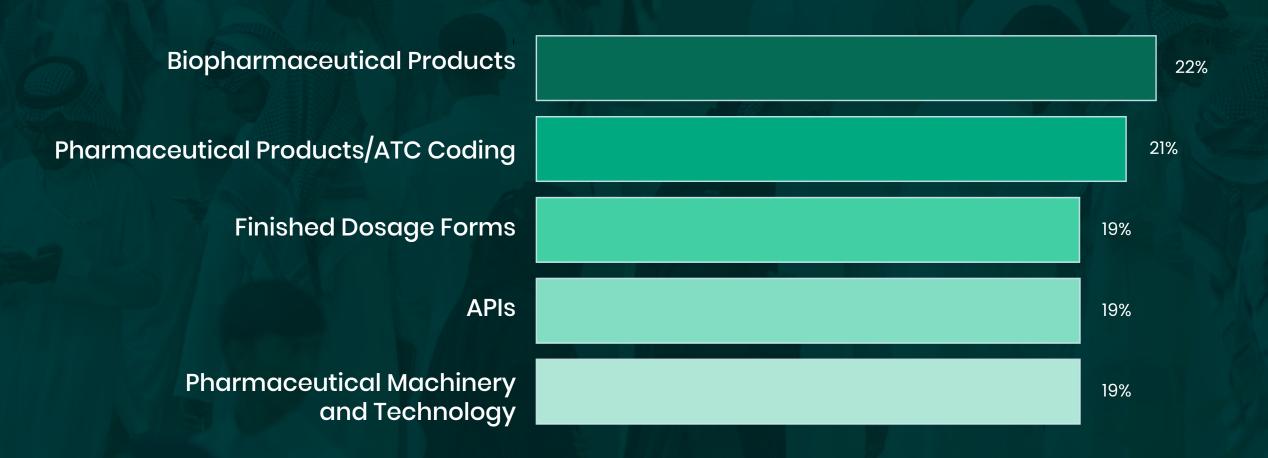
Visitors came from over 100 countries, with:

**69%**from the MEA Region

31% from the Rest of the World



### Top Five Products in High Demand



## More Pharma Professionals, Business And Government

## Leaders Than Other Pharma Event In The Region

23%
SENIOR MANAGEMENT (DECISION MAKERS)



- **Chairman**
- **\*\*** Managing Director
- **President**
- **Vice-President**

41%
MANAGER
(INFLUENCER)



- **\*\*** Manager with staff
- # Head of department
- **Consultant**
- **Manager without Staff**

31%
PHARMA PROFESSIONALS
(END USERS)



- **Procurement manager**
- R&D manager
- Quality assurance manager
- Production manager
- Other Pharma professionals

## The Definitive Destination For Pharma Success

## Why Pharma Companies Exhibit At CPHI Middle East



Find new buyers



Build brand awareness



Find new distributor or channel partners

75% of exhibitors rebooked onsite, with more than 50% at least doubling their stand.

**Exhibitors Net Promoter Score: 53** 



sector."

"CPHI ME provided an excellent platform for SPIMACO to connect with industry leaders, explore emerging trends, and enhance our understanding of the evolving pharmaceutical market. The event's comprehensive exhibition and insightful sessions allowed us to gain valuable knowledge and forge meaningful partnerships that will contribute to our growth and innovation in the region. We look forward to participating in future editions to continue strengthening our position in the healthcare

Prof. Ahmed Al Jeda Chairman SPIMACO



"CPHI Middle East has brought together key stakeholders from across the global pharmaceutical industry, for the first time in KSA, providing a myriad of opportunities for collaboration and partnerships. Thanks to the pragmatism and grit of the organizers, CPHI Middle East is showcasing the region's immense potential and serves as a catalyst for growth in the pharmaceutical sector, essentially driving the national biotech strategy."

Ivo De Maddalena
NEOM Biotechnology
Global Industrial
Partnerships

"The CPHI Middle East presents an exciting opportunity for professionals to connect, share insights, and explore potential partnerships that can enhance our research and development efforts.

At CPHI AJA Pharma is pleased to present our latest initiatives and product developments, which are designed to revolutionize patient care."

Eng. Thamer AlMuhid
Group CEO & Managing
Director
Saudi Chemical



The event's vibrant atmosphere, impactful connections, and strong governmental support underscored the immense potential of the pharmaceutical industry in Saudi and MENA. We leave inspired and motivated to actively contribute to future events and continue elevating our healthcare offerings and solutions."

Basel Ziyadel CEO Julphar



# Game-Changing Breakthroughs Powered By Startups From 10 + Countries

16 exhibiting start-ups were carefully selected by a panel of judges at CPHI Middle East 2024. These start-ups pitched their groundbreaking ideas to a live audience and a panel of industry experts. Each presentation was followed by a Q&A session, allowing judges to dive deeper into their plans and potential. After thorough evaluation, CCP Logistics was announced as the winner, earning recognition for their innovative approach to pharma logistics. This competition highlighted the vibrant entrepreneurial spirit driving the future of the pharmaceutical industry.























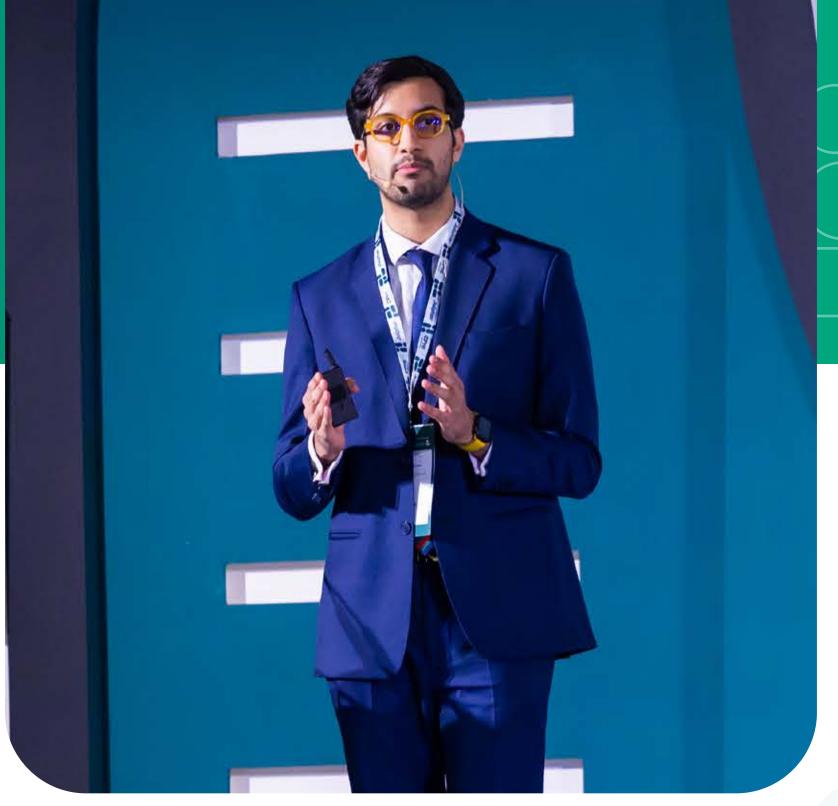














## Where The Most Invaluable Business Connections Are Made

## Match and Meet Lounge

The Connections Program at the Match & Meet Lounge successfully brought together industry leaders and innovators, fostering meaningful relationships and inspiring transformative ideas. This dedicated space facilitated impactful networking opportunities, driving collaborations that will shape the future of the pharmaceutical industry.

















# Beyond Business – Exciting, Engaging Features & Experiences

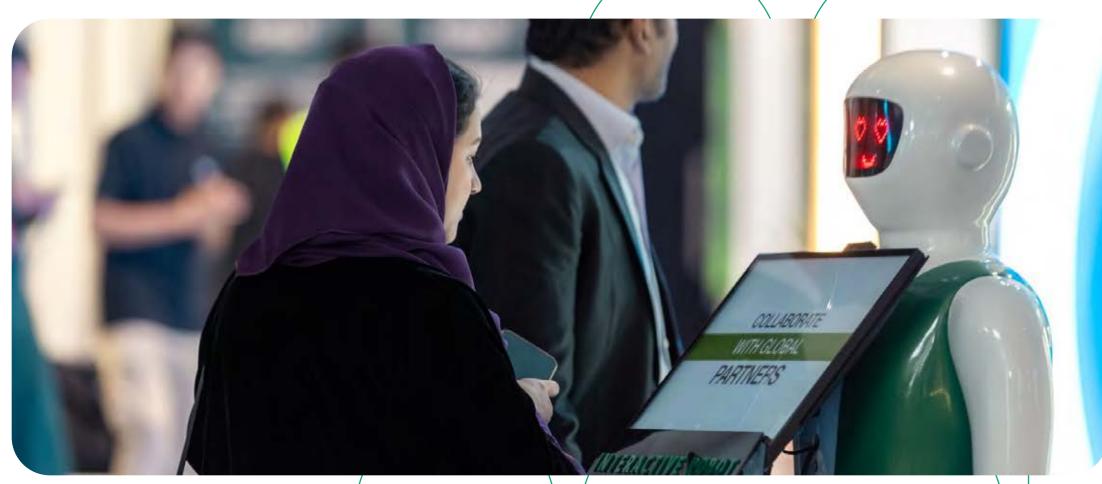
Exclusive Lounges: Connected, Recharged, and Delivered Insights at CPHI Middle East 2024

CPHI Middle East offered a range of exclusive features, creating a vibrant and engaging atmosphere. Attendees enjoyed relaxing in luxurious lounges, participated in exciting activities, captured unforgettable moments with photo opportunities, and challenged themselves with engaging games.









# High-impact marketing trending worldwide

CPHI Middle East saw record levels of engagement across social and digital platforms from the pharma community.....

25 M of impressions across Google Ads, display network, LinkedIn, Facebook, Instagram and X platform 10 M+
of audiences
reached via trade
and media partners

Pharma
Professionals
Reached Through
30+ Targeted Email
Campaigns

500 K+
Pharma
Professionals
Reached Through
12+ Targeted
WhatsApp
campaigns

2M+
of Audiences
Reached Through
14+ Targeted SMS
campaigns



## **CPHI Middle East in the news**





## 500+

articles featured **CPHI Middle East** 



### **1M**+

views across 20+ countries



### 450M

regional audience breakdown (MENA)



## **550M**

international views





**Gulf Business** 

















Pharmaceutical Technology

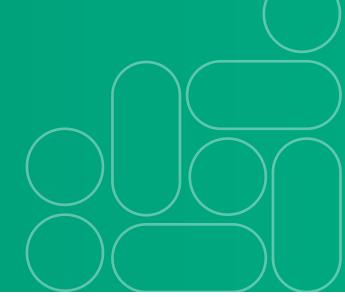
THE FINTECH TIMES







# Region's Most Anticipated Pharma & Biotech Talks: Global Headline-Makers Take Centerstage



## CPHI ME 2024 Conference: Shaping the Future of Pharma

The CPHI Middle East 2024 Conference delivered dynamic dialogues, debates, and game-changing perspectives. Featuring groundbreaking panels, the event sparked discussions on big pharma opportunities, supply chain advancements, and global manufacturing trends, positioning it as a hub for innovation and collaboration in the pharmaceutical industry.

#### Speaker Hall of Fame



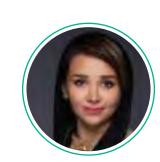
Marisa Cruz
VP Global Digital Medicine
Amgen



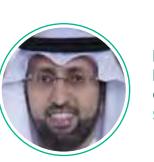
Prof. Adah Almutairi
Prof of pharmaceutical
Chemistry
U.C. San Diego



Khaudeja Bano
Vice President / Head of
Global Device Quality
Genentech / Roche



Dr. Munira Al-Aboudi
Director General of the Human
Capital and Innovation Sector
Ministry of Investment, Kingdom of
Saudi Arabia



His Excellency, Professor Hisham Bin Saad Al-Jadhey CEO Saudi Food & Drug Authority



Eng. Nizar Al-Hariri Senior Advisor to H.E VM of Industry and Mineral Resources



Dr. Khalid AlBurikan
Strategic Advisor to His Excellency
the Vice Minister of Health for
Planning and Development and
Head of Biotechnology Portfolio,
Ministry of Health, Kingdom of
Saudi Arabia



Dr. Raed Al Suwayed

VP Pharmaceutical &
Biotechnology National Industrial
Cluster Program
Ministry of Industry and Mineral
Resources, Kingdom of Saudi
Arabia



Ibrahim Al Subaihi
Executive Director of Clinical
Trials Department
Saudi National Institute of
Health



Dr. Abdulgader Almoeen
Executive Vice President, Shared
Services
Health Sector Transformation
Program (HSTP)



Khalid Al Ghamdi CCO NUPCO



Mr. Ashraf Al Grain
Health care & Pharma Director
Local Content And goverment
procurement Authority



Mohammad Ghazi
MEA Regional Headquarters
Managing Director
Siemens Healthineers

# Region's most anticipated pharma and biotech conferences: Global headlines makers take center stage

### **Future Theatre**

The Future Theatre at CPHI Middle East 2024 showcased discussions on AI, digital innovation, and big pharma opportunities, shaping the future of pharma.

### **Speakers**



Lamia Tazi CEO SOTHEMA



Thrasyvoulos (Thras)
Karydis
Co-Founder and CTO
DeepCure



Morrey atkinson
CTO
Vertex
Pharmaceutical

## Next-Gen Bio Theatre

The Next-Gen Bio Theatre highlighted breakthroughs in genomics, vaccines, and biomanufacturing, aligning with Saudi Arabia's National Biotechnology Strategy. Discussions on biosimilars, Al-driven biotech, and local vaccine production reinforced the Kingdom's commitment to innovation and self-sufficiency.

### **Speakers**



Willie Reaves
Head of Public Engagement
Cellino



Mubarack Muthalif
VP Global Program
Leadership
Sangamo Therapeutics

Hala Audi

Univercells

Unizima, part of

CEO

## **Discovery Theatre**

The Discovery Theatre at CPHI Middle East 2024 spotlighted regional and national Pharmaceutical landscapes, featuring country spotlights on Saudi Arabia, West Africa, Morocco, Rwanda, Jordan, Oman, and Iraq, covering market growth, investment, and local manufacturing.

### **Speakers**



Kassem Younes
Senior Managing Director
Ankura Limited



John M. Mwangi
Regulatory Policy &
Science Lead EEMEA
Bayer Pharmaceuticals



Sofie Tolk
Business Development
Manager
SOHAR Port and Freezone



"The Convention on Pharmaceutical Ingredients (CPHI) is a key milestone in this journey.

Empowering the pharmaceutical industry, both locally and globally."

H. E. Prof. Hisham Bin Saad Al-Jadhey CEO of the Saudi Food and Drug Authority (SFDA)



# Region's most anticipated pharma and biotech conferences: Global headlines makers take center stage

## **Innovation Theatre**

The Innovation Theatre at CPHI Middle East 2024 spotlighted cutting-edge R&D, propelling the pharmaceutical industry into the future.

### **Speakers**



Anand Govindaluri
Founder & CEO
Govin Capital Singapore



Edward J. Cupler
Executive Director, Research
and Innovation / Consultant,
Neurologist
King Faisal Specialist Hospital
and Research Centre



Manel CHIKH BESNARD
Founder and CEO
MYBUBBLEHEALTH

## Cutting-Edge Pharma Innovations

#### **Cold Chain Saudi Arabia**

Advanced cold chain logistics ensuring safe transport of temperature-sensitive pharmaceuticals.

2

#### Nanopalms

Nanotech-based drug delivery for enhanced efficacy and targeted treatment.

## Women in Pharma & CPHI Talent Hub:

# Empowering Industry Leaders and Shaping Future Pharma Professionals

The Women in Pharma program at CPHI Middle East 2024 celebrated the achievements and contributions of women shaping the future of the pharmaceutical industry.

#### **Speakers**



Dr. Nadia Cheaib
President DNCI
OSI & CLINGROUP



Vivien Santillan
Regional Director,
Novatek International



Dalia Samra-Rohte

Delegate of German Industry & Commerce for Saudi Arabia, Bahrain, and Yemen

German-Saudi Arabian Liaison Office for Economic Affairs (GESALO)

## **CPHI Talent Hub**

The CPHI Talent Hub connected pharmacy graduates with industry experts through sessions on management, entrepreneurship, and healthcare practice. Select sessions offered CME points, reinforcing CPHI's commitment to education. The program ended with a Career Fair, highlighting certifications and career growth.









# Interested in getting involved next edition?

Please reach out to us for more information.

#### For Middle East & Africa:



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CPHI Middle East

E Mundhir.Al-Hakim@tahaluf.com



Mark Szoboszlay
Head of Sales
CPHI Middle East

**E** Mark.Szoboszlay@informa.com



Brandon Gajadhar Sponsorship Manager CPHI Middle East

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May 2026

Malham, Riyadh

#### Website:

www.cphi.com/middle-east/en/home.html

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